

Position Description

Job Title: Director of Events

Reports to: Director of Advancement

Job Summary:

Plan and coordinates all major fundraising and alumni events; management of volunteers; solicit advertisers and underwriters for events. The Director of Events works closely with all members of the Advancement Team to support all Advancement Office goals.

Essential Job Functions:

- 1. Oversee event logistics which includes:
 - a. Establishing timelines for events.
 - b. Developing event mailings and forms.
 - c. Preparing event catalogs, draft event programs, launch event registration, setup auction software and mobile bidding for each event.
 - d. Coordinating all event promotion activities.
 - e. Coordinating all volunteers for events.
 - f. Assembling committees, overseeing committees, and facilitating meetings.
 - g. Coordinating all vendors related to each event; cultivating relationships and evaluating proposals.
 - h. Facilitating the approval of contracts with the business office.
 - i. Marketing/promoting events to the public (in coordination with the Advancement Officer/Communications), with volunteers, with alumni (coordinate with Director of Advancement) and with friends of Mount Michael through online registration, social media, public relations with local news outlets and social media calendars.
- 2. Create an annual operating budget for all events.
- 3. Coordinate events with Abbey and School calendars.
- 4. Work with the Alumni Association for the planning and execution of alumni events.
- 5. Work with the Director of Advancement to plan cultivation and recognition events for donors, related to all events.
- 6. Maintain clear records of expenditures. Reconcile, make copies, and turn in receipts with coding to the business office.
- 7. Create and execute a volunteer management plan.
- 8. Solicit advertisers and underwriting sponsorships to support events.
- 9. Maintain confidentiality.
- 10. Other duties as assigned.

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Minimum Qualifications:

- 1. Bachelor's degree preferred.
- 2. A candidate with a minimum of five to seven years of event planning experience, preferably while working with non-profit employers or clients, is preferred but not required. Experience working with an advancement/development office is also desired.
- 3. Strong written and verbal communication skills, as well as excellent telephone and customer service skills.
- 4. Demonstrated ability to pay close attention to detail, to efficiently manage several work assignments and tasks simultaneously, and to prioritize work in a small, fast-paced environment.
- 5. Proficiency with all Microsoft applications, including Excel and merge applications, as well as experience working with a variety of database systems. Experience with Blackbaud's Raiser's Edge as well as Auction Maestro, Text to Bid, InDesign and other computer applications preferred.
- 6. Positive attitude, relationship-building skills, a high-level of self-motivation, and a strong, responsible work ethic.
- 7. Demonstrated ability to work independently and as part of a team, to think ahead and be a problem-solver.
- 8. Excellent customer service skills. Demonstrated tact, professionalism, creativity, and positive attitude.
- 9. Must be able to work flexible hours with standard office hours during the week, including some weekends and evenings.

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